



STATE OF DELAWARE  
EXECUTIVE DEPARTMENT  
OFFICE OF MANAGEMENT AND BUDGET

February 22, 2010

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: MICHAEL BACU  
STATE CONTRACT PROCUREMENT OFFICER II  
302-857-4522

SUBJECT: **AWARD NOTICE - ADDENDUM # 38 (effective October 1, 2013)**  
**CONTRACT NO. GSS09133-COMPUTER**  
Computer Equipment, Peripherals, and Related Services

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OF  
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## **KEY CONTRACT INFORMATION**

### **Contract Use**

Purchases using this contract are restricted to the items identified in the Vendor's online store. Paragraph 3 in this document provides the general category of items and the URL link to each vendor's offerings. The Department of Technology and Information (DTI) has determined that the Preferred Savings Package (PSP) offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration. Requests for printers, multifunctional devices, and copiers require approval through the Copier Resource Management Program.

#### **1. MANDATORY USE CONTRACT**

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**REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

Under Title 29 §6933, The State of Delaware is authorized to participate in, sponsor, conduct or administer a cooperative purchasing agreement for the procurement of materiel or nonprofessional services with 1 or more public procurement units either within the State or within another state in accordance with an agreement entered into between the participants. Government Support Services, Office of Management and Budget has entered into a cooperative agreement with the State of Minnesota, under the National Association of State Procurement Officer (NASPO)/Western States Contracting Alliance (WSCA) for the procurement of Computer Equipment, Peripherals, and Related Services.

Executive Order # 20 requires that all executive agencies maximize efficiencies and improve the quality of IT related purchases. Agencies, as defined by 29 Del. C. § [6902](#), are mandated to use the Premium Savings Package (PSP) to procure desktop computers and peripherals. The Department of Technology and Information (DTI) has determined that the PSP offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration.

Procurement from other awarded vendors must be approved by DTI.

#### **2. CONTRACT PERIOD**

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The contract executed by the State of Minnesota for use by the State of Delaware under a Participating Addendum that allows state departments and agencies to use the agreement. The Master Price Agreement shall become effective on September 1, 2009, for a term through August 31, 2014.

### 3. VENDORS

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Detailed contact information for each vendor is provided below the table listing.

VENDOR	MASTER PRICE AGREEMENT	CONTRACT CODE	PRODUCTS OFFERED	LEASING ALLOWED	WEB SITE
ACE TECHNOLOGY PARTNERS	B27157	GSS09133-COMPUTERV01	PC (including LAN storage)	Yes	<a href="http://system.acecomputers.com/index.asp?cid=WSCA-DE">http://system.acecomputers.com/index.asp?cid=WSCA-DE</a>
APPLE	B27158	GSS09133-COMPUTERV02	PC (including LAN storage)	Yes	<a href="http://www.apple.com/education/shopping/contracts/states/wsca.html">www.apple.com/education/shopping/contracts/states/wsca.html</a>
CDW GOVERNMENT (HP & Lenovo Reseller)	-----	GSS09133-COMPUTERV32	PC (including LAN storage)	Yes	<a href="http://www.hp.com/buy/delaware">www.hp.com/buy/delaware</a> <a href="http://www.lenovo.com/wsca">www.lenovo.com/wsca</a>
COMPUTER TECHNOLOGY LINK	B27159	GSS09133-COMPUTERV18	PC (including LAN storage)	No	<a href="http://www.ctlcorp.com/wsca">www.ctlcorp.com/wsca</a>
DALY COMPUTERS (HP Reseller)	-----	GSS09133-COMPUTERV31	PC (including LAN storage)	Yes	<a href="http://www.hp.com/buy/delaware">www.hp.com/buy/delaware</a>
DELL MARKETING L.P.	B27160	GSS09133-COMPUTERV03	PC (including LAN storage)	Yes	<a href="http://www.dell.com/naspowsca">www.dell.com/naspowsca</a>
EMC CORP.	B27161	GSS09133-COMPUTERV04	Server Storage	Yes	<a href="http://www.emc.com/emcwsca">www.emc.com/emcwsca</a>
EPLUS INC. (HP Reseller)	-----	GSS09133-COMPUTERV30	PC (including LAN storage)	Yes	<a href="http://www.hp.com/buy/delaware">www.hp.com/buy/delaware</a>
FUJITSU AMERICA	B27162	GSS09133-COMPUTERV22	PC (including LAN storage)	Yes	<a href="http://store.shopfujitsu.com/fpc/bp/WSCA">http://store.shopfujitsu.com/fpc/bp/WSCA</a>
GOV CONNECTION (Lenovo Reseller)	-----	GSS09133-COMPUTERV26	PC (including LAN storage)	No	<a href="http://www.lenovo.com/wsca">www.lenovo.com/wsca</a>
GRACE GLOBAL CORP.	B27163	GSS09133-COMPUTERV15	PC (including LAN storage)	No	<a href="http://wsca.graceglobalinc.com">wsca.graceglobalinc.com</a>
HCGI HARTFORD (HP & Lenovo Reseller)	-----	GSS09133-COMPUTERV34	PC (including LAN storage)	Yes	<a href="http://www.hp.com/buy/delaware">www.hp.com/buy/delaware</a> <a href="http://www.lenovo.com/wsca">www.lenovo.com/wsca</a>
HEWLETT PACKARD	B27164	GSS09133-COMPUTERV05	PC (including LAN storage)	Yes	<a href="http://www.hp.com/buy/delaware">www.hp.com/buy/delaware</a>
HOWARD TECHNOLOGY	B27165	GSS09133-COMPUTERV16	PC (including LAN storage)	No	<a href="http://www.howardcomputers.com/wsca2009">www.howardcomputers.com/wsca2009</a>
IBM CORP.	B27166	GSS09133-COMPUTERV06	Server Storage	Yes	<a href="http://www.ibm.com/easyaccess/wsca/anaspo">www.ibm.com/easyaccess/wsca/anaspo</a>

Award Notice  
Contract No.: GSS09133-COMPUTER

INSIGHT PUBLIC SECTOR (Panasonic Reseller)	-----	GSS09133- COMPUTERV12	PC (including LAN storage)	Yes	<a href="http://www.panasonic.com/business/toughbook/wsca_contract.asp">http://www.panasonic.com/business/toughbook/wsca_contract.asp</a>
LENOVO (United States)	B27168	GSS09133- COMPUTERV17	PC (including LAN storage)	No	<a href="http://www.lenovo.com/wsca">www.lenovo.com/wsca</a>
MTM TECHNOLOGY (HP Reseller)	-----	GSS09133- COMPUTERV27	PC (including LAN storage)	Yes	<a href="http://www.hp.com/buy/delaware">www.hp.com/buy/delaware</a>
NETAPP	B27170	GSS09133- COMPUTERV07	Server Storage	Yes	<a href="http://www.netapp.com/us/how-to-buy/wsca">www.netapp.com/us/how-to-buy/wsca</a>
NWN CORP. (Lenovo Reseller)	-----	GSS09133- COMPUTERV29	PC (including LAN storage)	No	<a href="http://www.lenovo.com/wsca">www.lenovo.com/wsca</a>
ORACLE AMERICA, INC.	B27175	GSS09133- COMPUTERV11	Server Storage	Yes	<a href="http://www.oracle.com/us/corporate/pricing/wsca-homepage-081353.html">http://www.oracle.com/us/corporate/pricing/wsca-homepage-081353.html</a>
P.C. SUPPLIES (Fujitsu Reseller)	-----	GSS09133- COMPUTERV28	PC (including LAN storage)	Yes	<a href="http://store.shopfujitsu.com/fpcbp/WSCA">http://store.shopfujitsu.com/fpcbp/WSCA</a>
PANASONIC SOLUTIONS	B27172	GSS09133- COMPUTERV08	PC (including LAN storage)	Yes	<a href="http://www.panasonic.com/business/toughbook/wsca_contract.asp">http://www.panasonic.com/business/toughbook/wsca_contract.asp</a>
PCS MOBILE (Panasonic Reseller)	-----	GSS09133- COMPUTERV13	PC (including LAN storage)	Yes	<a href="http://www.panasonic.com/business/toughbook/wsca_contract.asp">http://www.panasonic.com/business/toughbook/wsca_contract.asp</a>
QUANTUM	B27173	GSS09133- COMPUTERV09	Server Storage	No	<a href="http://www.quantum.com/wsca">www.quantum.com/wsca</a>
RICOH AMERICAS	B27174	GSS09133- COMPUTERV10	Printers	No	<a href="http://www.ricoh-usa.com/rmap/wscaprinters">www.ricoh-usa.com/rmap/wscaprinters</a>
SHI INTL. (Lenovo Reseller)	-----	GSS09133- COMPUTERV24	PC (including LAN storage)	No	<a href="http://www.lenovo.com/wsca">www.lenovo.com/wsca</a>
TRANSOURCE COMPUTERS	B27177	GSS09133- COMPUTERV14	PC (including LAN storage)	No	<a href="http://www.transource.com/wsca/de">www.transource.com/wsca/de</a>
USC/CANTERBURY CORP (HP Reseller)	-----	GSS09133- COMPUTERV33	PC (including LAN storage)	Yes	<a href="http://www.hp.com/buy/delaware">www.hp.com/buy/delaware</a>
XIOTECH CORP.	B27179	GSS09133- COMPUTERV20	Server Storage	No	<a href="http://www.xiotech.com/wsca2009">www.xiotech.com/wsca2009</a>

## ACE TECHNOLOGY PARTNERS

GSS09133-COMPUTERV01  
FSF Vendor ID: 0000020399

**Account Rep:**  
Marc Fertik  
Ace Technology Partners  
1425 East Algonquin Road  
Arlington Heights, IL 60005-4715  
Email: [mfertik@acecomputers.com](mailto:mfertik@acecomputers.com)  
Phone: (877) 223-2667  
Fax: (847) 952-6901

**Send PO's to:**  
Accounts Payable  
Ace Technology Partners  
1425 East Algonquin Road  
Arlington Heights, IL 60005-4715

## APPLE, INC.

Contract Code: GSS09133-COMPUTERV02  
FSF Vendor ID: 0000035250

### Apple Contact for Education Customers:

Avital Elad  
Apple, Inc.  
Cupertino, CA 95014-2083  
Email: [aelad@apple.com](mailto:aelad@apple.com)  
Phone: (408) 974-3402  
Fax: (408) 974-4908

### Apple Contact for State and Local Government Customers (product information, quotes/pricing):

Email: [sales\\_administration@apple.com](mailto:sales_administration@apple.com)  
Telephone: 512-674-8822

### Apple Contact for State and Local Government Customers:

Kathy Klass  
Apple, Inc.  
111921 Freedom Drive, Suite 600, MS 188-RE  
Reston, VA 20190  
Email: [kklass@apple.com](mailto:kklass@apple.com)  
Phone: (703) 264-3249  
Fax: (408) 974-4908

## COMPUTER TECHNOLOGY LINK (CTL)

Contract Code: GSS09133-COMPUTERV18  
FSF Vendor ID: 0000035154

**Account Rep**  
Mike Mahanay  
  
9700 SW Harvest Ct.  
Beaverton, OR 97005-4299  
Email: [mmahanay@ctlcorp.com](mailto:mmahanay@ctlcorp.com)  
Phone: (971) 327-0101  
Fax: (503) 641-5586

## DELL MARKETING L.P.

Contract Code: GSS09133-COMPUTERV03  
FSF Vendor ID: 0000033778

### Sales Contact:

Donna Grosenheider or  
Kelly Campbell  
Phone: (800) 981-3355, Ext 513-9344  
Fax: (512) 283-8669  
Email: [Northeast\\_team@dell.com](mailto:Northeast_team@dell.com)

### Contracts Contact:

Diane Wigington  
One Dell Way, RR8-07  
Round Rock, TX 78682  
Phone: 512-728-4805  
Fax: 512-283-9092  
Email: [diane\\_wigington@dell.com](mailto:diane_wigington@dell.com)

### Send PO's to:

Standard Dell Marketing L.P.  
C/O Dell USA L.P.  
P.O. Box 643561  
Pittsburgh, PA 15264-3561

*(If credit card orders, indicate at the top, in 14 point font or larger  
that this is a CREDIT CARD ORDER with name/phone of  
person to contact for card information.)*

### WSCA Contract Representative

Ashleigh Lane  
Dell Marketing L.P.  
One Dell Way, Mail Stop 8708  
Round Rock, TX 78682-7000  
Phone: (512) 723-4355  
Fax: (512) 283-9092  
Email: [ashleigh\\_lane@dell.com](mailto:ashleigh_lane@dell.com)

## EMC CORPORATION

Contract Code: GSS09133-COMPUTERV04  
FSF Vendor ID: 0000000798

### Sr. Account Manager

Carl Pirie  
EMC Corporation  
8444 Westpark Drive, Suite 900  
McLean VA 22102  
Phone: (301) 343-6763  
Email: [carl.pirie@emc.com](mailto:carl.pirie@emc.com)

## FUJITSU AMERICA, INC.

Contract Code: GSS09133-COMPUTERV22  
FSF Vendor ID: 0000034232

### Account Rep:

Duane Wichman  
Fujitsu America, Inc.  
180 Suncoast Drive  
McCook Lake, SD 57049-4016  
[duane.wichman@us.fujitsu.com](mailto:duane.wichman@us.fujitsu.com)  
Phone: (712) 389-6209

### All orders are to be issued directly to:

Mitsy Ikegami MS 125  
1250 E. Arques Ave.  
Sunnyvale, CA 94085-5401  
Phone: (408) 764-9544  
Fax: (408) 764-2720  
Email: [mikegami@us.fujitsu.com](mailto:mikegami@us.fujitsu.com)

**FUJITSU AMERICA, INC. (Continued)**

Or per the Fujitsu authorized reseller

**All payments are to be sent to:**

Emad Gad MS 235  
P. O. Box 98821  
Chicago, IL 60693-8821  
Phone: (408) 764-9544  
Fax: (408) 764-2754  
Email: [egad@us.fujitsu.com](mailto:egad@us.fujitsu.com)  
Or per the Fujitsu authorized  
reseller's invoice

*(Fujitsu Reseller)*  
**P.C. Supplies Inc**

GSS09133-COMPUTERV28  
FSF ID: 0000026031

Attn: Scott Martin  
1003 S Chapel St  
Suite A  
Newark, DE 19702-1357  
Email: [scott@pcsupplies.com](mailto:scott@pcsupplies.com)  
Phone: 302-368-4800  
Fax: 302-368-5288

**GRACE GLOBAL CORPORATION**

Contract Code: GSS09133-COMPUTERV15  
FSF Vendor ID: 0000034990

**Account Rep**

Ogedi Adigwe  
Government Services Director  
1343 S. Main Street, Suite 100  
Salt Lake City, UT 84115-5311  
[wsca@graceglobalinc.com](mailto:wsca@graceglobalinc.com)

**State and Local**

**Government Sales**

Phone: (800) 926-6350

**Education Sales**

Phone: (800) 507-6350

**Purchase Orders, submitted via Fax:**

Grace Global  
(801) 466-0731

**Ordering Address**

Grace Global Inc.  
Direct Orders Department  
1343 S. Main Street, Suite 100  
Salt Lake City  
Utah 84115-5311

**HOWARD TECHNOLOGY SOLUTIONS**

Contract Code: GSS09133-COMPUTERV16  
FSF Vendor ID: 0000033314

**Account Rep**

Melissa Reeves  
36 Howard Drive  
Ellisville, MS 39437-9020  
[mreeves@howard.com](mailto:mreeves@howard.com)  
Phone: (888) 912-3151, Ext 5680  
Fax: (601) 399-5077

**All orders are to be issued directly to:**

Howard Technology Solutions  
Attn: Order Entry  
P. O. Box 1590  
Laurel, MS 39411-1590

**All Payments are to be issued to:**

Howard Technology Solutions  
Attn: Finance Department  
P. O. Box 1590  
Laurel, MS 39441-1590



## HEWLETT PACKARD (HP)

Contract Code: GSS09133-COMPUTERV05  
FSF Vendor ID: 0000035207

### Account Representative:

Hewlett Packard Company  
442 Swan Blvd.  
Deerfield, IL 60015-3673  
Attn: Debra Lee  
WSCA/NASPO Contract Program Manager  
Email: [debra.lee@hp.com](mailto:debra.lee@hp.com)  
Phone: 847-537-0344  
Fax: 281-927-5213

## HEWLETT PACKARD (HP) Continued.

(HP Reseller)  
**CDW Government, LLC**

GSS09133-COMPUTERV32  
FSF ID: 0000022347

**For phone orders please contact:**  
**State and Local Government Contact**

Contact Name: Michael Cholko  
Company Name: CDW•G  
Telephone: 203.851.7139  
Toll Free: 866.769.8470

**K-12 Education Contact**

Contact Name: Bill Rose  
Company Name: CDW•G  
Telephone: 203.851.7093  
Toll Free: 866.819.6504

**Higher Education Contact**

Contact Name: Ed Voiculescu  
Company Name: CDW•G  
Telephone: 847.968.9562  
Toll Free: 877.259.4215

**Fax Number and email address for Orders:**

**State and Local Government Customers**

Fax : 847.990.8115  
Email: [michcho@cdw.com](mailto:michcho@cdw.com)

**K-12 Education Customers**

Fax : 847.990.8193  
Email: [billros@cdw.com](mailto:billros@cdw.com)

**Higher Education Customers**

Fax : 847.968.1562  
Email: [eddivoi@cdw.com](mailto:eddivoi@cdw.com)

**Ordering Address**

Company Name: CDW Government LLC  
Address: 230 N. Milwaukee Avenue, Vernon Hills,  
IL 60061

Attn Contact Name: (Contact names listed on  
previous above)

**Remit Address**

Company Name: CDW Government LLC  
Address: Attn: Accounts Payable  
75 Remittance Drive, Suite 1515  
Chicago, IL 60675

**Printing and Personal Systems Group**  
**Printers, Workstations, Desktops, Notebooks, Thin**  
**Clients, Monitors and more**  
**State & Local Government and Education**  
**Inside Sales Representative**

Dewon Darden  
Phone: 877 474-6518  
[dewon.darden@hp.com](mailto:dewon.darden@hp.com)

### Account Manager

Mark Mose  
Phone: 410.224.6946  
[mark.mose@hp.com](mailto:mark.mose@hp.com)

**Enterprise Inside Sales Representative**  
**Servers/Storage**

Diane Luera  
Phone: 800.888-3224 ext. 7713559  
[diane.luera@hp.com](mailto:diane.luera@hp.com)

**For Post Sales Items Such as Order Changes, Order**  
**Status, Invoice Questions, Delivery, or**  
**Any Other Items Contact:**

[DESTLGOV@HP.COM](mailto:DESTLGOV@HP.COM)

Website: [www.hp.com/buy/delaware](http://www.hp.com/buy/delaware)

(HP Reseller)  
**MTM Technologies Inc**

GSS09133-COMPUTERV27  
FSF ID: 0000002776

**For phone orders please contact:**

Contact Name: Michael Carey  
Company Name: MTM Technologies  
Telephone: 302-735-3370  
Toll Free: 866-383-2867

**Fax Number and email address for Orders:**

Fax : 302-735-3373  
Email: [mcarey@mtm.com](mailto:mcarey@mtm.com)

**Ordering Address**

Company Name: MTM Technologies, Inc.  
Address: 1675A South State St., Dover, DE 19901-5148  
Attn Contact Name: Michael Carey

**Remit Address**

Company Name: MTM Technologies, Inc.  
Address: 1200 High Ridge Road, Stamford, CT 06905;  
**Tel: 203-975-3700; Fax: 203-975-3701**



**HEWLETT PACKARD (HP) Continued.**

*(HP Reseller)*  
**ePlus Technology, Inc**

GSS09133-COMPUTERV30  
FSF ID: 0000040210

**For phone orders please contact:**

Contact Name: Nick D'Archangelo  
Company Name: ePlus Technology, inc  
Telephone: (610) 495-1293  
Toll Free: (800) 215-2227

**Fax Number and email address for Orders:**

Fax : (610) 495-1208  
Email: [ndar@eplus.com](mailto:ndar@eplus.com)

**Ordering Address**

Company Name: ePlus Technology, inc.  
Address: 130 Futura Drive  
Pottstown, PA 19464  
Attn Contact Name:  
Nick D'Archangelo

**Remit Address**

Company Name: ePlus Technology, inc.  
Address: PO Box 404398  
Atlanta, GA 30384-4398

*(HP Reseller)*  
**Daly Computers**

GSS09133-COMPUTERV31  
FSF ID: 0000134949

**For phone orders please contact:**

Contact Name: Jeff Di Bella  
Company Name: Daly Computers  
Telephone: 301-670-0381  
Toll Free: 800-955-3259

**Fax Number and email address for Orders:**

Fax : 301-963-1516  
Email: [dcisales@daly.com](mailto:dcisales@daly.com)

**Ordering Address**

Company Name: Daly Computers  
Address: 22521 Gateway Center Drive,  
Clarksburg, MD 20871  
Attn Contact Name: Jeff Di Bella

**Remit Address**

Company Name: Daly Computers  
Address: 22521 Gateway Center Drive,  
Clarksburg, MD 20871

*(HP Reseller)*  
**HCGI Hartford (HCGI)**

GSS09133-COMPUTERV34  
FSF ID: 0000140396

**For phone orders please contact:**

Contact Name: Carol Huff  
Company Name: HCGI  
Telephone: 800-370-5849  
Toll Free:

**Fax Number and email address for Orders:**

Fax : 410-740-8732  
Email: [chuff@hcgi.com](mailto:chuff@hcgi.com)

**Ordering Address**

Company Name: HCGI  
Address: 10480 Little Patuxent Pkwy, 4<sup>th</sup> Floor  
Columbia, Md 21044  
Attn Contact Name: Carol Huff

**Remit Address**

Company Name: HCGI  
Address: PO Box 824607, Philadelphia, PA 19182

*(HP Reseller)*  
**USC/Canterbury Corp**

GSS09133-COMPUTERV33  
FSF ID:

**For phone orders please contact:**

Contact Name: Kim Parrish  
Company Name: USC/Canterbury Corp  
Telephone: 410-768-0251

**Fax Number and email address for Orders:**

Fax : 410-768-0254  
Email: [kparrish@usc-canterbury.com](mailto:kparrish@usc-canterbury.com)

**Ordering Address**

Company Name: USC/Canterbury Corp  
Address: 104 Lently Farm Lane Centreville, MD  
21617  
Attn Contact Name: Debbie Gauss

**Remit Address**

Company Name: USC/Canterbury Corp.  
Address: PO Box 62339 Baltimore, MD 21264-  
2339

## IBM Corporation

Contract Code: GSS09133-COMPUTERV06  
FSF Vendor ID: 0000002544

**Account Representative:**

Karen Schneider  
IBM Corporation  
4660 La Jolla Village Drive, Ste 300  
San Diego, CA, 92122-4604  
Email: [kasch@us.ibm.com](mailto:kasch@us.ibm.com)  
Phone: (858) 587-5137  
Fax: (858) 587-5099

**Send PO's to:**

IBM Corporation  
IBM State & Local Government Team  
7100 Highlands Parkway  
Smyrna, GA 30082

**P.O. fax number:** (800) 242-6329

**Remittance address:**

You may either remit to the address which will appear on your invoice or to:  
IBM Corporation  
P.O. Box 676673  
Dallas, Texas 75267-6673

## LENOVO (United States), INC.

Contract Code: GSS09133-COMPUTERV17  
FSF Vendor ID: 0000031170

**Account Representative:**

Lenovo (US)  
1017 Think Place Building 3, 3A23  
Morrisville, NC 27560-9002  
Attn: Melissa Autrey Freeman  
Email: [mautrey@lenovo.com](mailto:mautrey@lenovo.com)  
Phone: (919) 294-0609  
Fax: (919) 257-4987

*(Lenovo Reseller)*  
**GovConnection, Inc.**

GSS09133-COMPUTERV26  
FSF Vendor ID: 0000030381

730 Milford Road  
Merrimack, NH 03054-4631  
Phone: (800) 800-0019  
Fax: (603) 683-6192  
[www.govconnection.com](http://www.govconnection.com)

*(Lenovo Reseller)*  
**CDWG**

GSS09133-COMPUTERV23  
FSF Vendor ID: 0000022347

230 N. Milwaukee Avenue  
Vernon Hills, IL 60061  
Phone: (866) 691-7126  
Fax: (847) 465-6800  
[www.cdwg.com](http://www.cdwg.com)

*(Lenovo Reseller)*  
**NWN Corporation**

GSS09133-COMPUTERV29  
FSF Vendor ID: 000039535

130 Gaither Drive, Suite 100  
Mount Laurel, NJ 08054-1715  
Attn: Eleanor Picozzi  
Phone: 856-722-8000, ext 107  
Fax: 856-722-8061  
[epicozzi@nwt.com](mailto:epicozzi@nwt.com)

*(Lenovo Reseller)*  
**SHI International Corporation**

GSS09133-COMPUTERV24  
FSF Vendor ID: 0000016884

33 Knightsbridge Road  
Piscataway, NJ 08854  
Phone: (888) 764-8888  
Fax: (732) 868-8889  
[www.shi.com](http://www.shi.com)

*(Lenovo Reseller)*  
**HCGI Hartford (HCGI)**

GSS09133-COMPUTERV34  
FSF ID: 0000140396

**For phone orders please contact:**

Contact Name: Carol Huff  
Company Name: HCGI  
Telephone: 800-370-5849  
Toll Free:

**Fax Number and email address for**

**Orders:**

Fax : 410-740-8732  
Email: [chuff@hcg.com](mailto:chuff@hcg.com)

**Ordering Address**

Company Name: HCGI  
Address: 10480 Little Patuxent Pkwy, 4<sup>th</sup>  
Floor  
Columbia, Md 21044  
Attn Contact Name: Carol Huff

**Remit Address**

Company Name: HCGI  
Address: PO Box 824607, Philadelphia,  
PA 19182

## NETAPP, INC.

Contract Code: GSS09133-COMPUTERV07  
FSF Vendor ID: 0000034198

**Account Representative:**  
NETAPP, INC.  
1921 Gallows Road, Suite 600  
Vienna, VA 22812  
Attn: Denise Orosco  
Email: [denise.orosco@netapp.com](mailto:denise.orosco@netapp.com)  
Phone: (530) 644-1467  
Fax: (703) 918-7301  
[www.netapp.com/us/how-to-buy/wsca](http://www.netapp.com/us/how-to-buy/wsca)

### Order Placement and Billing Concerns:

Lauree Burse, Manager of In-Side Sales  
Email: [Lauree.Burse@NetApp.com](mailto:Lauree.Burse@NetApp.com)  
Phone: (919) 476-5051

### Service Renewals/Upgrades:

Nateshia Smith, Service Contract Administrator  
Email: [Nateshia.Smith@NetApp.com](mailto:Nateshia.Smith@NetApp.com)  
Phone: (919) 476-5673  
Warranty, Maintenance, and Problem Requests:  
Phone: (888) 4-NETAPP = (888) 463-8277 or (916) 576-7808

## PANASONIC SOLUTIONS COMPANY

Contract Code: GSS09133-COMPUTERV08  
FSF Vendor ID: 0000037671

**Account Representative:**  
Michelle Chapin  
Panasonic Solutions Company  
21473 Glebe View Drive  
Ashburn, VA 20148-3609  
Email: [michelle\\_chapin@us.panasonic.com](mailto:michelle_chapin@us.panasonic.com)  
Phone: (973) 303-7787

### *(Panasonic Reseller)* **Insight Public Sector**

GSS09133-COMPUTERV12  
FSF Vendor ID: 0000022295  
105 West Fifth Avenue  
Tallahassee, FL 32303

Erica Falchetti  
Office: (800)-543-2437  
[erica.falchetti@insight.com](mailto:erica.falchetti@insight.com)  
[www2.ips.insight.com](http://www2.ips.insight.com)

### *(Panasonic Reseller)* **PCS – Portable Computer Solutions**

GSS09133-COMPUTERV13  
FSF Vendor ID: 0000037672

PCS Denver Office  
1200 W. Mississippi Avenue  
Denver, CO 80223

Kathy Pakkebier  
President  
Office: (303) 346-2487 or (888) 836-7841  
[www.portablecomputersystems.com](http://www.portablecomputersystems.com)  
[kathyp@pcsmobile.com](mailto:kathyp@pcsmobile.com)

## ORACLE AMERICA, INC.

Contract Code: GSS09133-COMPUTERV11  
FSF Vendor ID: 0000035281

### Account Representative:

Contract Matters  
Mary Ferguson  
Oracle America, Inc.  
500 Eldorado Blvd, Building 1  
Broomfield, CO 80021-3400  
Phone: (303) 558-3192  
Fax: (303) 558-3192  
[mary.ferguson@oracle.com](mailto:mary.ferguson@oracle.com)

Program Matters  
Chris Reaume  
WSCA Program Manager  
1000 Town Center, Ste. 1700  
Southfield, MI 48075-1233  
Email: [christopher.reaume@sun.com](mailto:christopher.reaume@sun.com)  
Phone: (248) 412-4067  
Fax: (248) 412-4067

### Orders are to be submitted to:

Sun Microsystems, Inc.  
4150 Network Circle  
Santa Clara, CA 95054-1778  
Fax: 510-217-4296  
E-mail: [edu-csr@Sun.com](mailto:edu-csr@Sun.com)

### Payments submitted to:

Sun Microsystems, Inc.  
c/o Bank of America  
Drawer CS 198330  
Atlanta, GA 30384-8330

## QUANTUM CORPORATION

Contract Code: GSS09133-COMPUTERV09  
FSF Vendor ID: 0000035262

### Account Representative:

Suzanne Fletcher  
Quantum Corp.  
141 Innovation Drive  
Irvine, CA 92617-3040  
Email: [Suzanne.fletcher@quantum.com](mailto:Suzanne.fletcher@quantum.com)  
Phone: (949) 856-7851  
Fax: (949) 856-7797

## RICOH AMERICAS

Contract Code: GSS09133-COMPUTERV10  
FSF Vendor ID: 0000016683

### Account Representative:

Lori Toth  
Ricoh Americas Corp.  
5 Dedrick Place  
West Caldwell, NJ 07006-6398  
Email: [lori.toth@ricoh-usa.com](mailto:lori.toth@ricoh-usa.com)  
Phone: (717) 487-2888  
Fax: (973) 882-2219

## TRANSOURCE COMPUTERS

Contract Code: GSS09133-COMPUTERV14  
FSF Vendor ID: 0000040279

**Account Representative:**

Transource Computers  
Marlo Gouin  
2405 West Utopia Road  
Phoenix, AZ 85027-4100  
Email: [mgouin@transource.com](mailto:mgouin@transource.com)  
Phone: (800) 486-3715 or (623) 879-8882  
Fax: (623) 879-8887

## XIOTECH CORPORATION

Contract Code: GSS09133-COMPUTERV20  
FSF Vendor ID: 0000037673

**Account Rep**

Mary Reuss  
Xiotech Corporation  
6455 Flying Cloud Drive  
Eden Prairie, MN 55344-3394  
Email: [mary\\_reuss@xiotech.com](mailto:mary_reuss@xiotech.com)  
Phone: (952) 983-2435  
Cell: (612) 419-1016  
Fax: (952) 983-6950

**To place orders:**

Dale Kunde, Order Admin  
Xiotech Corporation  
6455 Flying Cloud Drive  
Eden Prairie, MN 55344-3394  
Phone: (952) 983-2423  
Fax: (952) 983-2210  
Email: [dale\\_kunde@xiotech.com](mailto:dale_kunde@xiotech.com)

Main # (952) 983-3000

Remit to address is the same as above.

#### 4. SHIPPING TERMS

F.O.B. destination.

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#### 5. PRODUCTS AND PRICING

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a. **Dell Products allowed** under this contract include, but not limited to, desktops, laptops, notebooks, servers, storage, networking, peripherals, and software purchased with hardware. For a complete list, go to <http://ftpbox.us.dell.com/slq/NASPO/PSS/NASPO%20PSS%20Report%20-%20B27160.pdf>

b. **Premium Savings Package.** The Contractor agrees to maintain a Premium Savings Package (PSP). The PSP program offers deeper discounts for specifically designated configurations. The current process is to redefine/update the packages every six months, so that the new pricing and configuration is

available on May 1 and November 1 of each year. See Premium Savings Package configurations and specifications on the NASPO website: <http://www.wnpsp.com/index.html>

Executive Order # 20 requires that all executive agencies maximize efficiencies and improve the quality of IT related purchases. Agencies, as defined by 29 Del. C. § 6902, are mandated to use the Premium Savings Package (PSP) to procure desktop computers and peripherals. The Department of Technology and Information (DTI) has determined that the PSP offered under this contract provides the most cost effective configuration and that the offering by Dell Marketing and Apple Computers shall be the state's standard configuration.

Procurement from other awarded vendors must be approved by DTI.

**WSCA/NASPO Premium Savings Packages  
Configuration Pricing May 2013 – October 2013**

<b>Desktops</b>		Standard Desktop	Performance Desktop	Education Desktop (Intel)
<b>DELL</b>	List Price	\$1,187	\$1,496	\$1,027
	Contract Price	\$1,082	\$1,357	\$940
	Premium Savings Package	\$724	\$928	\$637
	Savings (WNPSP over Contract Price)	33%	32%	32%

<b>Workstations</b>		Entry Level Workstation Desktop	Mid Level Workstation Desktop	Workstation Laptop
<b>DELL</b>	List Price	\$1,554	\$2,848	\$2,902
	Contract Price	\$1,401	\$2,605	\$2,619
	Premium Savings Package	\$963	\$1,902	\$1,886
	Savings (WNPSP over Contract Price)	32%	27%	28%

<b>Laptops</b>		Standard Laptop	Desktop Replacement Laptop	Ultra-light Ultrabook
<b>DELL</b>	List Price	\$1,493	\$1,844	\$1,702
	Contract Price	\$1,362	\$1,674	\$1,551
	Premium Savings Package	\$998	\$1,235	\$1,121
	Savings (WNPSP over Contract Price)	27%	26%	28%

Specialty Laptops/Tablets		Touchscreen Tablet/Pad	Ruggedized Laptop		
DELL	List Price	\$1,231	\$5,270		
	Contract Price	\$1,125	\$4,723		
	Premium Savings Package	\$862	\$3,267		
	Savings (WNPSP over Contract Price)	23%	31%		

Monitors		17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
DELL	List Price	\$169	\$199	\$179	\$219	\$299	\$169	\$179
	Contract Price	\$151	\$178	\$159	\$195	\$268	\$151	\$159
	Premium Savings Package	\$139	\$147	\$147	\$163	\$245	\$139	\$147
	Savings (WNPSP over Contract Price)	8%	17%	8%	16%	9%	8%	8%

## 6. Microsoft SHAPE THE FUTURE

Microsoft's Shape the Future initiative has been offered to the State of Delaware for up to 10,000 units purchased with the required software. Schools can receive this discount but **MUST REQUEST** the Letter of Eligibility prior to ordering.

**Shape the Future** (STF) is a public/private partnership designed to lower the cost of 1:1 computing and provide professional development opportunities to DE teachers. STF provides a discount to schools purchasing PC's with Windows 7 Professional or Windows 8 Pro (National Academic SKU). In order for schools to receive this discount, they must provide a **Letter of Eligibility** (LOE) to their reseller or OEM of choice before issuing a Purchase Order to their reseller or OEM.

Districts purchasing new PC devices could save between \$35 and \$65 per device through **Shape the Future**.

To receive a **Letter of Eligibility**, contact Jamie Bakert ([jamie.bakert@microsoft.com](mailto:jamie.bakert@microsoft.com)) with the following information. Jamie will email you the LOE and you can then provide it to your hardware reseller or OEM before you issue a Purchase Order.

- District Name:
- District Contact:
- Contact's Email:
- Contact's Direct Phone:
- Estimated Purchase Date:
- Estimated # of Devices:



- Intended Reseller or OEM:
- Operating System (W7 Professional or W8 Pro):

## 7. **PREMIUM SAVINGS PACKAGE SPECIFICATIONS**

### WSPA/NASPO Premium Savings Packages May 2013 – October 2013

This is only a summary of the minimum specifications for each standard configuration  
Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page  
<http://www.wnpsp.com/23.html>

To Order: <http://www.dell.com/sig>

(1) Select State, (2) Click on "Premium Savings Packages"

#### Standard Desktop – Minimum Specifications

	Standard Desktop	Performance Desktop
Operating System	Windows 7 Professional	Windows 7 Professional
Processor	Core i5-3470	Core i7-3770
RAM	4GB, DDR3	4 GB (2x2GB) DD3 two open slots
Hard Drive	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW
Case	Desktop, SFF, etc.	Tower case
Video	Intel HD Graphics	PCI Express x-16 512 MB discrete dual video
USB	Six USB 2.0 ports	Six USB 2.0 ports
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

WNPS Pricg	Standard Desktop		Performance Desktop	
	Optiplex 9010	\$724	Optiplex 9010	\$928

#### Value/Education Desktops - Minimum Specifications

	Value/Education Desktop PC - AMD	Value/Education Desktop PC - Intel
Operating System	Windows 7 Professional	Windows 7 Professional
Processor	AMD Athlon II X2 B24 or A6-xx APU	Intel Core i3-2100 or Core i3-32xx
RAM	2 GB (2x1GB) DDR3 two open slots	2 GB (2x1GB) DDR3 two open slots
Hard Drive	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Network	Integrated Ethernet 10/100/1000	Integrated Ethernet 10/100/1000

Optical Drive	DVD +/- RW	DVD +/- RW
Case	Desktop case	Desktop case
Video	Integrated video	Integrated video
USB	Six USB 2.0 ports	Six USB 2.0 ports
Warranty	Three year next working day on site	Three year next working day on site
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level

WNPSP Pricing	Standard Desktop		Performance Desktop	
			Optiplex 9010	\$637

### Workstations – Minimum Specifications

	Entry Level Desktop Workstation	Mid Level Desktop Workstation	Laptop Workstation
Operating System	Windows 7 Professional	Windows 7 Professional	Windows 7 Professional
Processor	Intel Xeon E3-1225 3.10 GHz	Intel Xeon W3565 quad core 3.20 GHZ	Core i7-2860QM or Core i7-38xxQM
RAM	8 GB memory DDR3	8 GB memory DDR3	8 GB memory DDR3
Hard Drive	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm	250 GB SATA hard drive 7200 rpm
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW	DVD +/- RW
Video	PCI Express x-16 512 MB discrete dual video	PCI Express x-16 512 MB discrete dual video	512 MB discrete graphics
USB	Eight USB 2.0 ports	Eight USB 2.0 ports	Two USB 2.0 ports
Warranty	Three year next working day	Three year next working day	Three year next working day
Energy Star	Energy Star 5.0 Compliant	Energy Star 5.0 Compliant	Energy Star 5.0 Compliant
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level

WNPSP Pricing	Entry Level Desktop Workstation		Mid Level Desktop Workstation		Laptop Workstation	
	T1650	\$963	T3500	\$1,902	M4700	\$1,886

### Laptops - Minimum Specifications

	Standard Laptop	Desktop Replacement Laptop	Ultra-Light/ Ultrabook
Operating System	Windows 7 Professional	Windows 7 Professional	Windows 7 Professional
Processor	Core i5-3320M	Core i7-3520M	Core i5-2520M or Core i5-33xxM

Award Notice  
Contract No.: GSS09133-COMPUTER

RAM	4 GB, DDR3	4 GB, DDR3	4 GB, DDR3
Wireless	Integrated 802.11a/g/h	Integrated 802.11a/g/h	Integrated 802.11a/g/h
Hard Drive	300 GB SATA hard drive 7200 rpm	300 GB SATA hard drive 7200 rpm	Specify Hybrid or SSD drive specifications
Network	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet	Integrated Intel Gigabit Ethernet
Optical Drive	DVD +/- RW	DVD +/- RW	Specify if included
Display	14" WXGA TFT or WLED HD	15" WXGA TFT or WLED HD	Specify screen size & type
Video	Intel HD Graphics	512 MB discrete graphics	Intel HD Graphics
USB	Two USB 2.0 ports	Two USB 2.0 ports	Two USB 2.0 ports
Warranty	Three year next working day	Three year next working day	1 year parts & labor
Energy-Star	Energy Star 5.0 compliant	Energy Star 5.0 compliant	Energy Star 5.0 compliant
EPEAT	EPEAT silver level	EPEAT silver level	EPEAT silver level

**WNPSP Pricing**

Standard Laptop		Desktop Replacement Laptop		Ultra-Light/Ultrabook	
Latitude E6430	\$998	Latitude E6530	\$1,235	6430S	\$1,121

**Touchscreen Tablet/Pad - Minimum Specifications**

	NetBook		
Operating System	Specify		
Processor	Specify		
RAM	Specify		
Wireless	Integrated 802.11a/g/h		
Hard Drive	Specify		
Network	Integrated Network Controller (10/100)		
Optical Drive	N/A		
Display	Specify		
Video	Specify		
USB	Specify		
Warranty	One year parts and labor		
Energy-Star	N/A		
EPEAT	N/A		

**WNPSP Pricing**

Tablet					
Latitude 10	\$862				

**Ruggedized Laptops - Minimum Specifications**

	Ruggedized Laptop
Operating System	Windows 7 Professional
Processor	Core i5-2520M or Core i5-33xxM
RAM	4 GB DDR3
Wireless	Integrated 802.11a/g/h
Hard Drive	160 GB SATA hard drive, shock mounted, removable
Durability Features	Moisture & dust resistant LCD, keyboard & touchpad, sealed port and connector covers, vibration & drop-shock resistant
Network	Integrated Intel Gigabit Ethernet
Optical Drive	CD-RW/DVD-ROM combo
Video - screen size and type	13.3" XGA or WXGA transmissive, daylight-readable
Video	Intel HD Graphics
USB	Two USB 2.0 ports
Warranty	Three year parts and labor
Energy-Star	Energy Star 5.0 compliant
EPEAT	EPEAT silver level

**WNPSP Pricing**

Ruggedized Laptop	
E6420 XFR	\$3,267

WSCA/NASPO Premium Savings Packages  
Configuration Pricing November 2012 - April 2013

This is only a summary of the minimum specifications for each standard configuration  
Detailed specifications, customization options, and ordering capabilities can be obtained from Dell's web page

Monitors - Minimum Specifications

	17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
Screen size (diagonal measure)	17 inches	19 inches	19 inches	22 inches	24 inches	17 inches	19 inches
Format	Standard format	Standard format	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Wide-Format, WSXGA compatible	Standard format	Wide-Format, WSXGA compatible
Resolution	1280x1024	1280x1024	1440x900	1680x1050	1920x1080	1280x1024	1440x900
Brightness	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2	250 Nlts/ cd/m2
Contrast	500 to 1	500 to 1	400 to 1	400 to 1	400 to 1	500 to 1	400 to 1
Response Time	8 ms	8 ms	8 ms	8 ms	8 ms	12 ms	12 ms
Pixel Policy	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2	ISO-13406-2
VGA interface	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required	VGA Interface required
DVI interface	DVI Interface required	DVI Interface required	DVI Interface required	DVI Interface required	DVI Interface required	Specify whether DVI interface is included	Specify whether DVI interface is included
Warranty	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included	3yr (Parts and labor) 3yr backlight included
Stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Height-adjustable stand	Specify whether stand is height-adjustable	Specify whether stand is height-adjustable
Energy-Star	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance	Specify Energy Star 5.0 compliance
EPEAT	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT gold level	EPEAT silver level	EPEAT silver level
WNPSP Pricing	17" Monitor	19" Monitor	19" Wide Format Monitor	22" Wide Format Monitor	24" Wide Format Monitor	17" Education Monitor	19" Wide Education Monitor
	\$139	\$147	\$147	\$163	\$245	\$139	\$147

## **8. DELIVERY AND PICKUP**

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Contractor agrees to deliver Products to Purchasing Entities within 25 calendar days after receipt of a valid Purchase Order.

## **9. DEPARTMENT OF TECHNOLOGY AND INFORMATION (DTI) NOTIFICATION**

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To help maximize efficiencies and improve the quality of IT related purchases, any information technology related purchase in excess of \$10,000 shall be sent to DTI prior to issuance of a purchase order or execution of a contract. In addition, DTI shall be consulted regarding the use of contractual resources for information technology initiatives and support in excess of \$50,000 prior to the work commencing.

## **10. PRICING**

[\(Return to Table of Contents\)](#)

The Purchasing Entities shall pay the lower of the prices contained in the Premium Savings Packages or an Announced Promotion Price, Education Discount Price, General Price Reduction price, Trade-In Price, or if applicable to Purchasing Entity its available Standard Configuration Price or Per Transaction Multiple Unit Discount.

## **ADDITIONAL TERMS AND CONDITIONS**

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## **11. BILLING**

**The successful vendor is required to "Bill as Shipped" to the respective ordering agency(s). Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.**

## **12. PAYMENT**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

## **13. PRODUCT SUBSTITUTION**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

## **14. ORDERING PROCEDURE**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional

check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

All purchase orders must include the vendor's contract number, **GSS09133-COMPUTERVXX**, and the Master Price Agreement Number, **B27XXX**.

#### **15. HOLD HARMLESS**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

#### **16. NON-PERFORMANCE**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

#### **17. FORCE MAJEURE**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

#### **18. AGENCY'S RESPONSIBILITIES**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these



remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.

- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

## **19. SERVICING SUBCONTRACTORS**

All Contractors' authorized business partners in the State of Delaware.

## **20. PRODUCT WARRANTY**

Any communications hardware, services, and software will be covered by the manufacturer's warranty.

## **21. AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009 (ARRA)**

If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements that are legally required of providers of goods and related services. Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide any required report to the ordering entity as required by law. The Contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

## **22. E-RATE**

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"E-Rate" is a program sponsored by the Federal Communications Commission whereby educational and other qualifying institutions may purchase authorized technology at reduced prices. E-Rate eligibility depends upon who uses the equipment, how it is used and where it is located. In general terms, equipment located on school property and that is necessary for e-mail and internet access in classrooms is eligible for E-Rate support. Each contractor shall make every effort to continue its involvement in this program and to add products as applicable.

<b>Contractor</b>	<b>E-Rate ID</b>
Ace Technology Partners	143020378
Apple, Inc.	143004358
Computer Technology Link (CTL)	143016486
Dell Marketing L.P.	143004340
EMC Corporation	N/A
Fujitsu America	143029609
Grace Global Corp.	143030527
Hewlett Packard	143007617
Howard Technology	143022153
IBM	143005607

Award Notice  
Contract No.: GSS09133-COMPUTER

Lenovo	143033514
Netapp	143021227
Oracle America, Inc.	N/A
Panasonic	N/A
Quantum	N/A
Ricoh Americas	N/A
Toshiba	N/A
Transource Computers	143008973
Xiotech Corp.	143024494

### **Recall Information Regarding ThinkCentre M90z and M70z all in one Desktop PCs**

March 8, 2012

Dear Lenovo Customer:

In cooperation with the U.S. Consumer Product Safety Commission (CPSC), Lenovo is voluntarily recalling 160,000 ThinkCentre M90z and ThinkCentre M70z all-in-one desktop PCs worldwide sold between May 2010 and January 2012. Lenovo has determined that due to a failure of the power supply in the affected all-in-ones, the system can overheat and pose a fire hazard. Lenovo has received two customer reports of fire that resulted in damage to the PC.

Effective immediately, Lenovo is offering free power-supply replacements for all affected ThinkCentre M90z and M70z all-in-one desktop PCs. Only certain of the ThinkCentre M90z and M70z all-in-one desktop PCs sold in the timeframe are affected, and all of the affected systems can be identified by machine type and serial number. Lenovo internal records indicate that you have received an all-in-one desktop PC with an affected power supply. Lenovo recommends that you should immediately stop using the affected desktop PC, unplug the power cord, and contact Lenovo Services or an authorized Warranty Services Provider to schedule an appointment to have your power supply replaced.

Should you have any further questions, U.S. and Canada residents may contact Lenovo Services at 1-855-248-2194 or an authorized Warranty Services Provider. International contact information for recall support is available at <http://www.lenovo.com/aiopsurecall>.

When you contact a technical support representative, please advise them you are calling in reference to the ThinkCentre M90z and M70z all-in-one desktop PC power supply recall.

Lenovo greatly appreciates your business and apologizes for the inconvenience caused by these issues.

Sincerely,

Ken Seethaler  
Director, Product Engineering, Lenovo